

## Case Study



# Atruvia AG: Quick and easy upgrading of its machinery to stay at the forefront of technology

## Overview

### Customer

Atruvia AG,  
Karlsruhe, Münster and Berlin



### Sector

Document solutions

### Country

Germany

### Implementation period

September 2021

### Product / solution

Kern 3500 – Kern 3600

### Technical advantages

- Fast processing time
- Stability
- Good support
- Intuitive user interface
- Automated settings
- Simplified system access

### Company description

Atruvia AG is the digitalization partner in the cooperative financial group and an expert in the field of banking and information technology. The company has its administrative headquarters in Karlsruhe and Münster and branches in Munich, Frankfurt and Berlin. In the 2020 financial year, it recorded a turnover of 1.37 billion euros.

With its Output Solutions business segment, Atruvia AG is one of the leading players in the German output management market. The portfolio includes, for example, security documents, payrolls, invoices or mailings. For companies that still print themselves, Output Solutions is available as a back-up partner - for contingency cover, for bridging capacity shortages or as a full-service provider. atruvia.de

### Situation / Challenges

Atruvia AG (formerly Fiducia & GAD IT AG) wanted to increase the production capacity of its systems to meet current and future requirements. So, the decision was made to purchase three Kern 3600 systems.

### Solution

The IT service provider of the German Volks-und Raiffeisenbanken has replaced the oldest Kern 3500 with a Kern 3600 at the Karlsruhe, Münster and Berlin locations, thus continuing to ensure investment security in the machine park. As part of the renewal and the associated upgrade, the already renewed and existing input and output components were taken over for the Kern 3600.

### Advantages of this option

The advantages for this investment are obvious: despite the continued use of the input and output modules, Atruvia AG now has the latest technology throughout.

The innovative leap is large, but the effort required for the conversion is small: The materials such as documents, enclosures and envelopes are compatible and do not need to be adapted, the reading control remains the same, while the operator interface and mechanics can be operated intuitively by the operator, with no need to relearn how to set up and change applications, paper formats and other work steps, which guarantees a smooth and quick transition.

With the innovation in the system, electrical and electronic components are adapted to the international state of development, can be modified or exchanged on site and made future-proof. Exchanging a Kern 3500 for a Kern

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3600 is possible within one day. In terms of ease of operation, great flexibility and performance, the Kern 3600 is at the absolute top of the market. Reliability and high availability were already strengths of its predecessor model; the Kern 3600 has been perfected in all areas. The maximum cycle speed is up to 27,000 insertions per hour. The settings of the system have all been automated, so when changing applications, the system downtime is reduced to an absolute minimum. Access to the system has been further simplified for the operator.

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